

**UNIVERSITY OF TORONTO MISSISSAUGA
DEPARTMENT OF MANAGEMENT**

**SESSIONAL LECTURERS - Fall 2008 Session
These positions are posted in accordance with the
CUPE 3902, UNIT 3 Collective Agreement**

The Department of Management has the following Sessional Lecturer positions available for the term and invites applications from suitably qualified candidates. No late applications can be considered.

All posted jobs are subject to the parameters as listed below:

Posting Date: May 2, 2008

Closing Date: May 30, 2008

Dates of Appointment: Appointment periods for F courses run from September 2008 to December 2008.

Salary (per 0.5 FCE): For a Sessional Lecturer 1, the rate of pay is \$6500 (inclusive of vacation pay)

Minimum TA Support: 0.75 Hours (minimum) estimated hours per enrolled student

Position Duties: The duties of Sessional Lecturers shall include the normal duties associated with the design and teaching of university degree credit courses or sections of courses. These include the preparation and delivery of course content, including lectures and/or seminars; creation of course ware; the development and administration of assignments, tests and examinations; the marking and grading of student work and the submission of grades to appropriate University officials in accordance with policy; the maintenance of reasonable hours of student contact outside of scheduled contact hours; and the supervision of the day-to-day work of any Sessional Instructional Assistants or Teaching Assistants assigned to the course.

Minimum Qualifications: In the pursuit of teaching excellence, Sessional Lecturers are required to be superior classroom teachers and to maintain a mastery of the subject area. Preferred qualifications are either PhD in relevant discipline completed or for non University of Toronto graduate students, in progress, or relevant qualification or professional designation. We are seeking previous experience in teaching, teaching excellence, and mastery of subject area. Previous experience in teaching a similar course is highly desirable.

Teaching excellence is a crucial component of the academic mission of the University. Applicants for positions shall be selected in furtherance of that goal.

Individuals interested in the F positions should apply **no later than May 30, 2008 by 5pm**. Please submit current Curriculum Vitae (including valid e-mail address) to:

Slavka Murray
Department of Management
University of Toronto Mississauga
Kaneff Centre, Room 207
3359 Mississauga Road, North
Mississauga, Ontario L5L 1C6
slavka.murray@utoronto.ca

No late applications can be considered. A valid e-mail address is required, and application may be submitted electronically to the e-mail address above. By submitting an application and CV for this position, you will receive email notification of vacancies for Sessional Lecturers within the Department of Management UofT Mississauga for the next twelve (12) months.

Posted: May 2, 2008

MANAGEMENT COURSES

Course Name and Number	Class Schedule	Course Description	Anticipated Enrollment
MGM 252 Principles of Marketing L0101	Th., 1-3 (Tutorial Th., 3-4)	An introduction to the basic concepts of market definition, consumer behaviour, and the principal marketing functions: product line development, pricing, distribution, promotion, salesforce management, advertising, research, and planning.	60
MGM 371 Intro. to Information Systems L0101	Tues., 9-11 (Tutorial Tues., 12-1)	This course has been designed to provide students with a basic understanding of the computer and communications systems that are so central to modern organizations. Unlike programming courses, the focus here is on the knowledge that will enable students to use computer-based systems and to participate in their development. The course covers the technology, design, and application of information systems with emphasis on managerial implications. A wide variety of applications are studied. No previous background in computing is assumed.	55
MGT 223 Management Acctg. I L0101, L0201	Mon., 11-1 & 3-5 (Tutorial Thurs., 3-5)	Covers conceptual and analytical foundations of cost accounting and uses of accounting by management. Cost concepts for product costing and decision making provide an understanding of the uses of accounting information by management. Costing and control concepts are analyzed to equip students with tools for establishing costing systems and to make decisions.	75
MGT 224 Financial Acctg. Theory & Policy I L6001	Mon., 6-8 (Tutorial, Mon., 5-6)	Expands the analysis of financial accounting beyond MGT220H5. Technical topics include accounting for leases, capital assets, revenue recognition, intangibles and contingencies. Emphasis on implication for valuation and analysis.	55
MGT 252 Principles of Marketing	Th., 9-11	An introduction to the basic concepts of market definition, consumer behaviour, and the principal marketing functions: product line development, pricing, distribution, promotion, salesforce management, advertising, research, and planning.	55
MGT 322 Financial Acctg., Theory & Policy II L0101, L0201	Mon., 12-2 & 2-4	Examines several current measurement and disclosure issues in financial reporting, within a "quality of earnings" framework. Topics include: financial instruments, measuring and reporting pensions, financial reporting of corporate income taxes, corporate reporting via the Internet, etc. The emphasis is on developing judgment.	55
MGT 323 Managerial Acctg. II L0101	Wed., 3-5	Introduction to the different contexts in which costs need to be determined for goods sold internally, externally, domestically, and internationally. Other topics include appropriate cost structures for centralized, decentralized, and matrix forms of organizations and costs for long-term capital projects. Cases are used to promote understanding of the theories.	55
MGT 338 Business Finance L0101, L6001	Wed., 2-4 & Th., 6-8 (Tutorial Wed., 4-5 & Th. 8-9)	(Formerly MGT337Y5) This course analyzes the financial investment decision-making process of individuals and firms. It provides an introduction to present-value techniques, capital budgeting decision-rules, the problem of investment under uncertainty, and portfolio theory.	60
MGT 371 Intro. To	Tues., 2-4 (Tutorial Tues., 4-5)	This course helps students use, develop, and manage computer-based systems. The first half covers the basic features of hardware, software, communications, and databases. The second half examines how users,	55

Business Information Systems L0101		businesses, the economy, and society are affected by the development of this technology. No previous background in computing is assumed.	
MGT 428 Management Control L0101, L0201	Tues., 10-12 & 12-2	Management control includes all the processes and systems, many accounting-based, by which key managers allegedly ensure that resources are acquired and used effectively and efficiently in the accomplishment of an organization's goals. The case method is used to provide an understanding of the issues and environment of management control.	55
MGT 493 Small Business Management L6001	Wed., 6-8	Skills needed to set up and run a small business. Development of a business plan. Securing financing. Finding and keeping customers. Operations management. Aspects of legal, financial and taxation concerns of smaller businesses.	50